



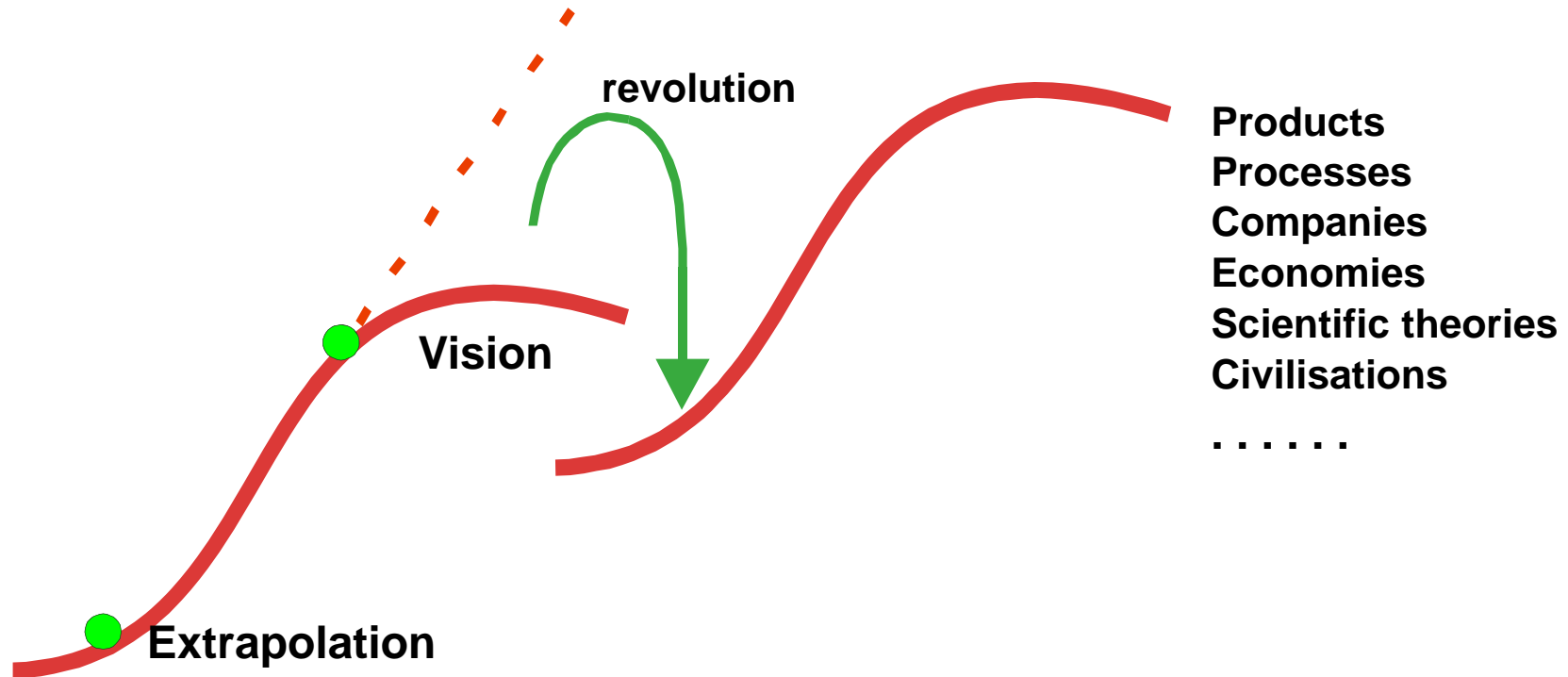
Innovation and Sustainability @ DSM

i-SUP Bruges

19 April 2010

Jos Put

Chief Technology Officer

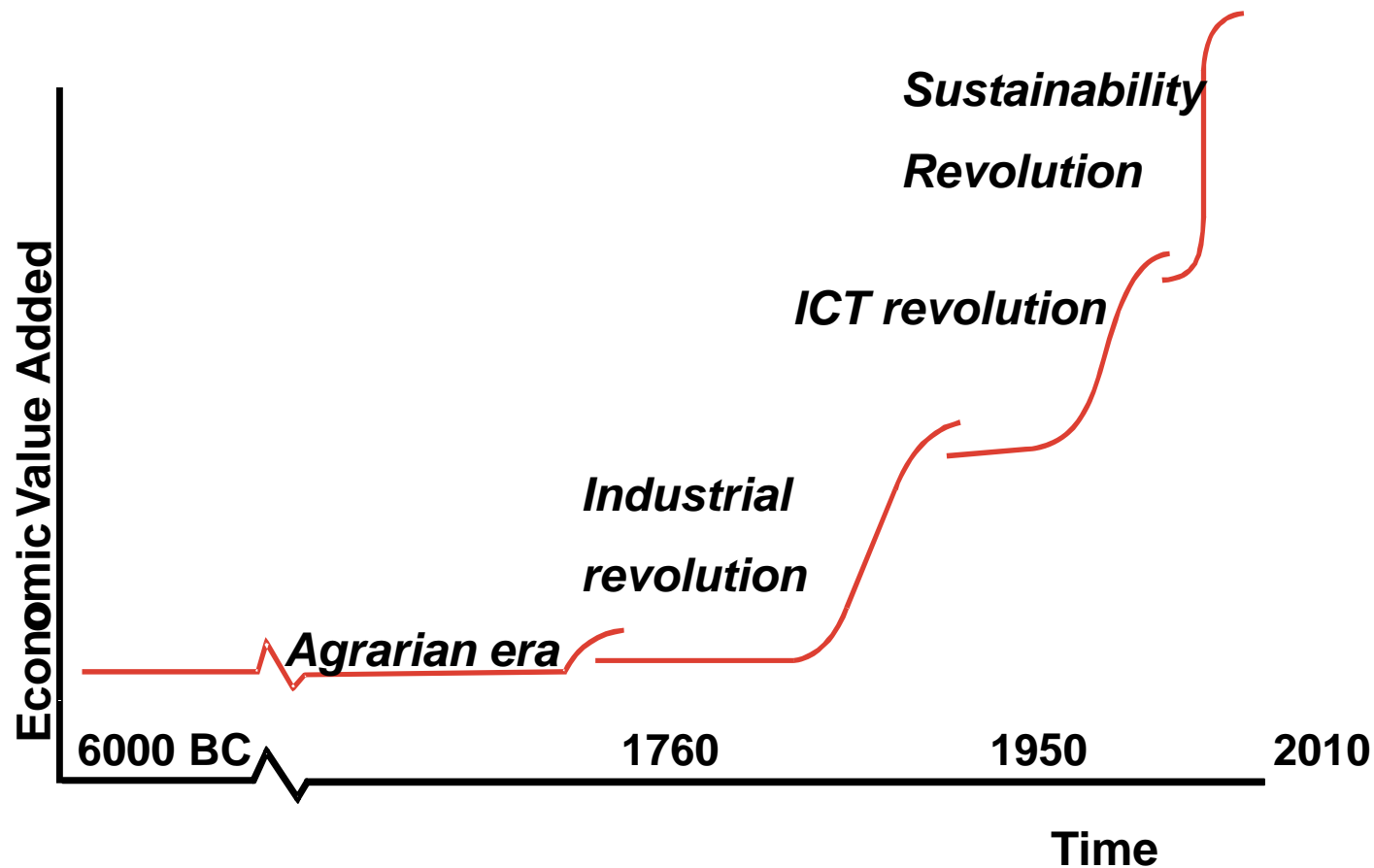


Max Planck: “A new way of thinking prevails, not because the supporters of the old way of thinking become convinced, but because they die.

The sustainability revolution

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Towards increasing sophistication and refinement

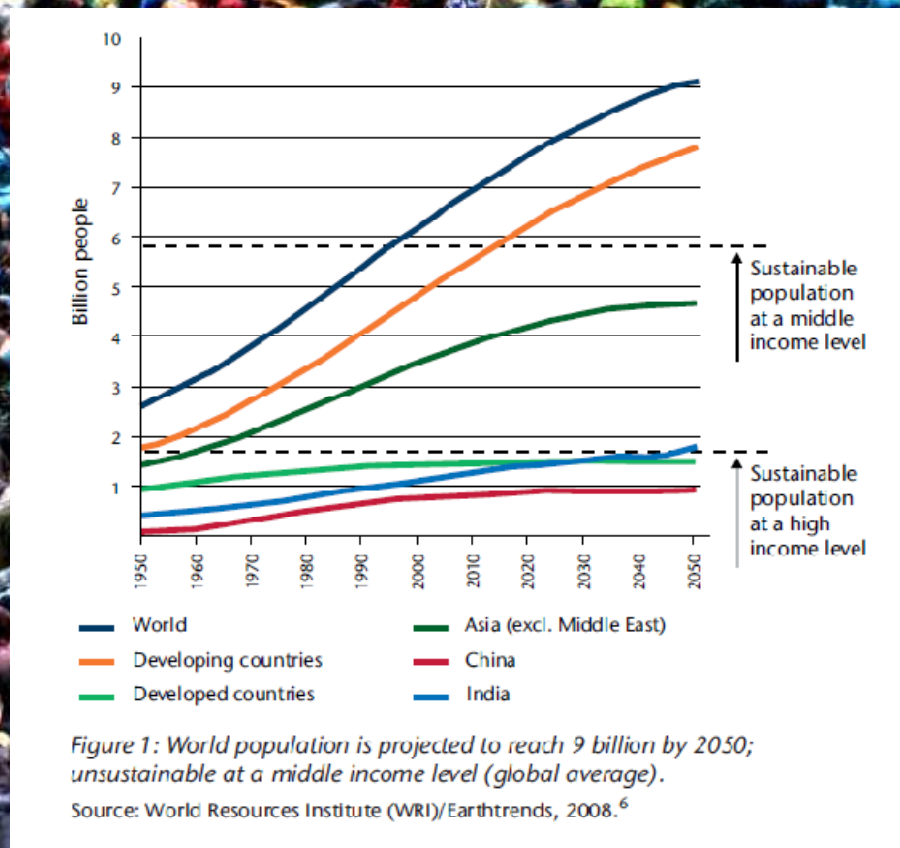


Adapted from Oliver, R.W., *The coming biotech Age: The business of biomaterials*, McGraw-Hill (1999)

A photograph of Earth from space, showing a curved horizon with a bright blue atmosphere. The surface is dark with some lighter patches, and there are large, billowing clouds in the foreground, some appearing yellowish or orange, suggesting a sunset or sunrise. The text "Our world is facing serious challenges....." is overlaid in white.

Our world is facing serious challenges.....

Growing world population



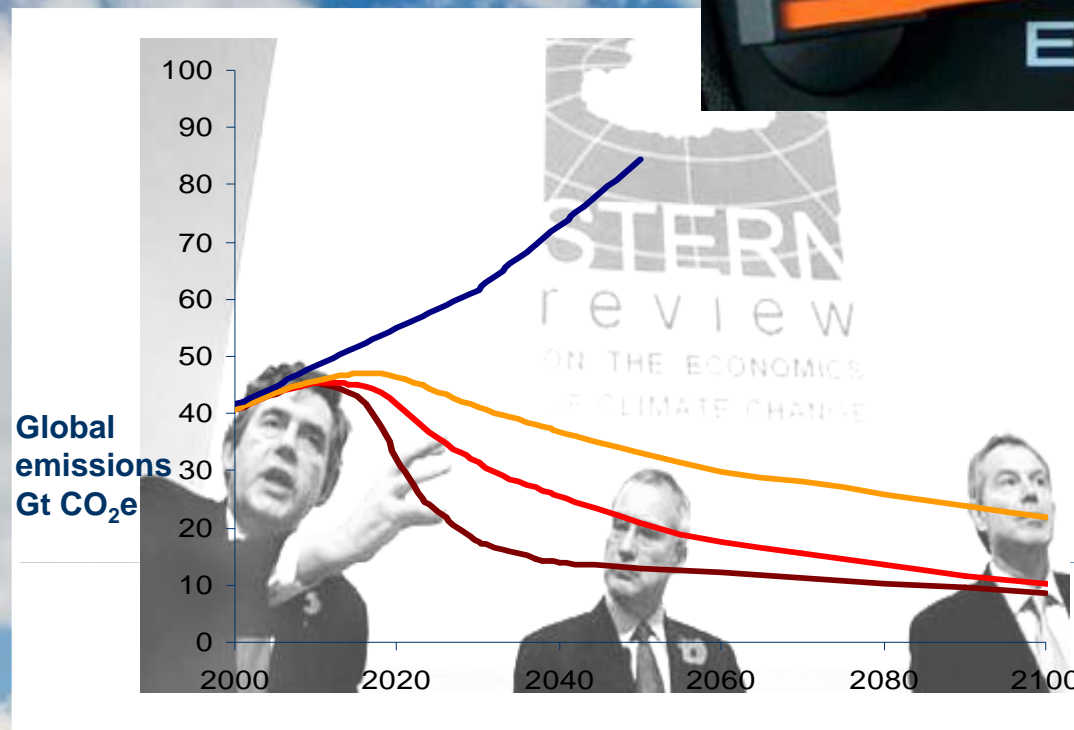
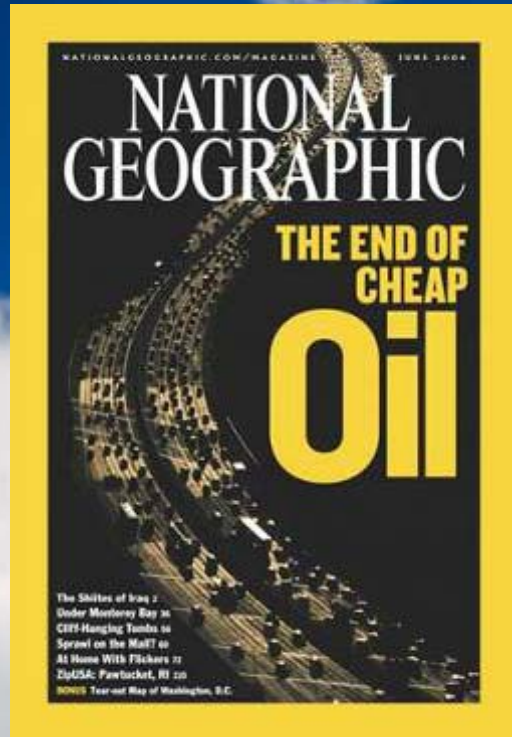
From 6.8 billion to 9 billion

Resource constraints



Scarcity of food, land, materials

Carbon constraints



Over Exploitation of Global Eco-System



- Water stress through pollution and overconsumption
- Increasing waste & persistent, bio-accumulating & toxic materials (PBTs)
- Climate change
- Biodiversity degradation



The quest for sustainable development will be the main driving force in the coming decades....

**We cannot leave it up to the next generation
to solve the problems**





The chemical industry is ideally positioned to address the real issues....



- **If the current consumption patterns continue, we will need two globes by 2040**
- **The chemical industry reduces footprint down the value chain by 1 : 3 on average**
- **Without the chemical industry we could not live on the planet**





DSM's integrated business-driven approach to sustainability...



**Focus on Societal Needs,
Pursuing social equity (People)**



**Care for the Environment
Pursuing environmental quality (Planet)**



**Exploring new ways of doing business
Pursuing economic prosperity (Profit)**

DSM's strategy 2010: based on four global trends ⁴

Societal trends

- Individualization and global networking
- Population growth and ageing
- New approach of Health Care
- **Environmental awareness**

Technology trends

- Biotechnology, synthetic biology
- Nanotechnology, supra-molecular chemistry
- Information technology
- Process Intensification and miniaturization

Climate and Energy



Health and Wellness



Functionality and Performance



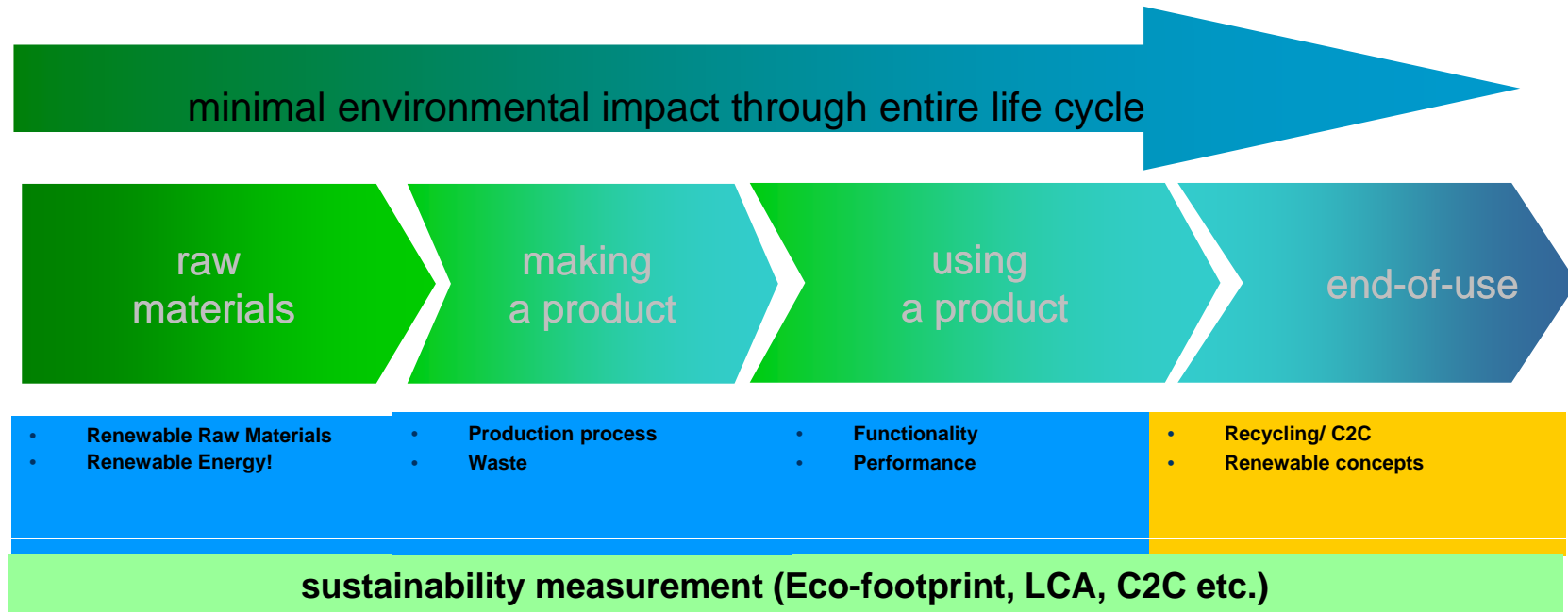
Emerging Economies





DSM's strategy 2015 will increasingly focus on sustainability

Sustainability over the complete life cycle



Biobased economy

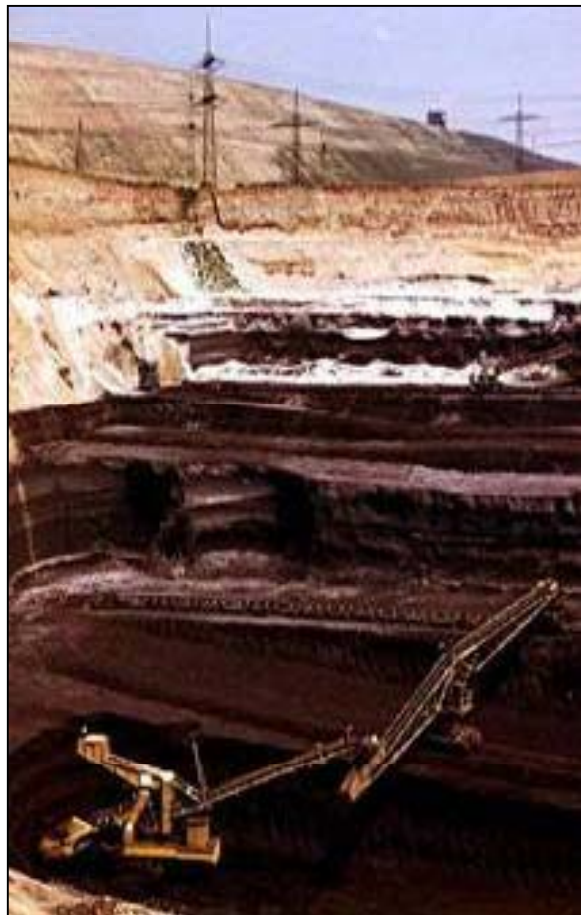
Minimal eco-footprint during production

Minimal eco-footprint down the value chain

**Cradle to cradle
No waste**

Towards a Renewable, BioBased Economy

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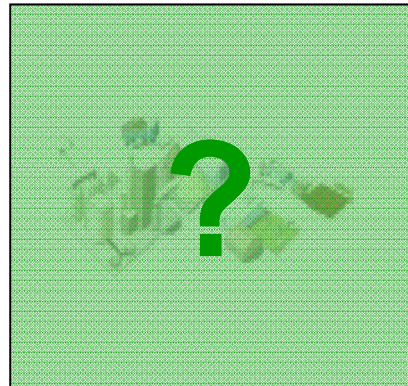
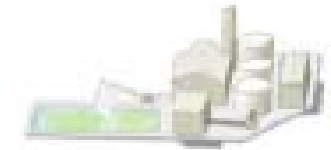




- **Oil-refinery:**
 - Crude oil (finite) as feedstock
 - Technology established
 - Very efficient use of (limited) feedstock



- **Bio-refinery (1st generation):**
 - Starch / Sugar (renewable) as feedstock
 - Technology established
 - Food competition for some feedstocks

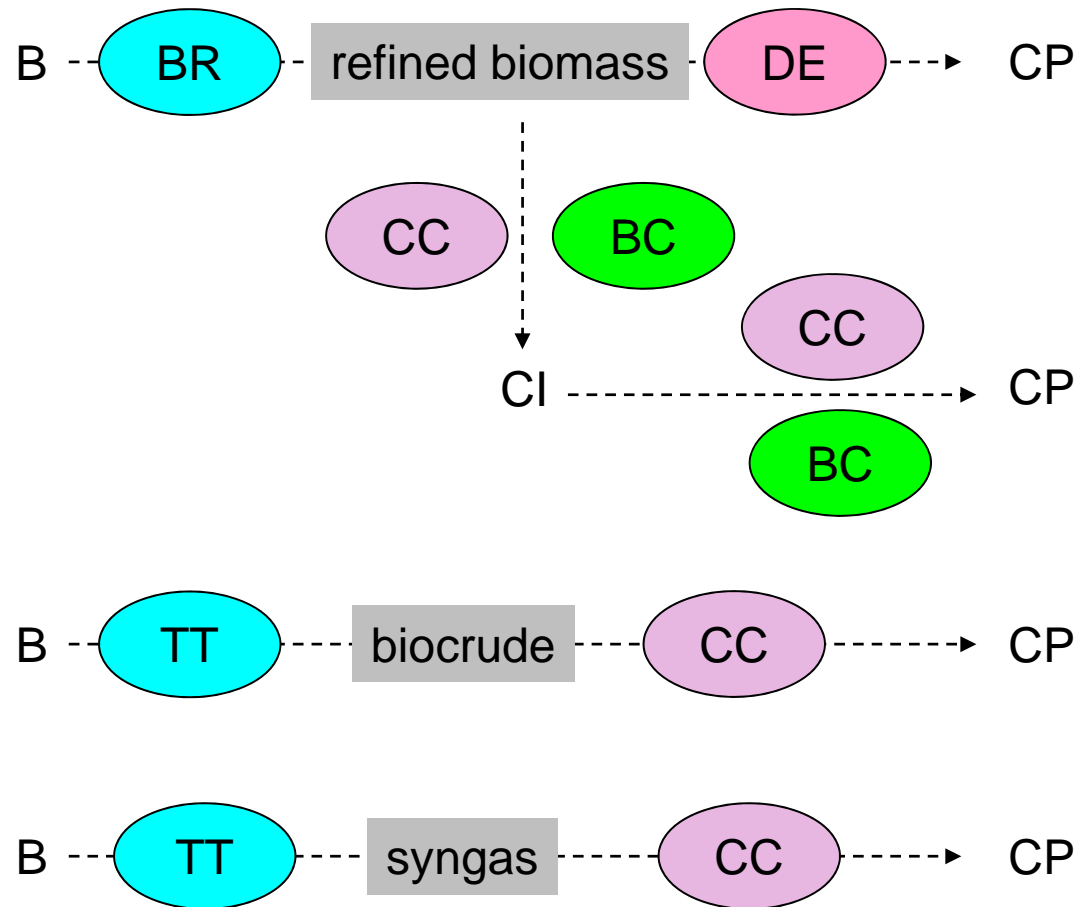


- **Bio-refinery (2nd generation):**
 - Biomass (renewable) as input
 - Logistics? Small scale or vicinity of harbor
 - Technology integration (energy, chemistry and biotechnology) still in development



Many ways from biomass (B) towards chemical products (CP)

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The combination of Chemical Synthesis and Biotechnology

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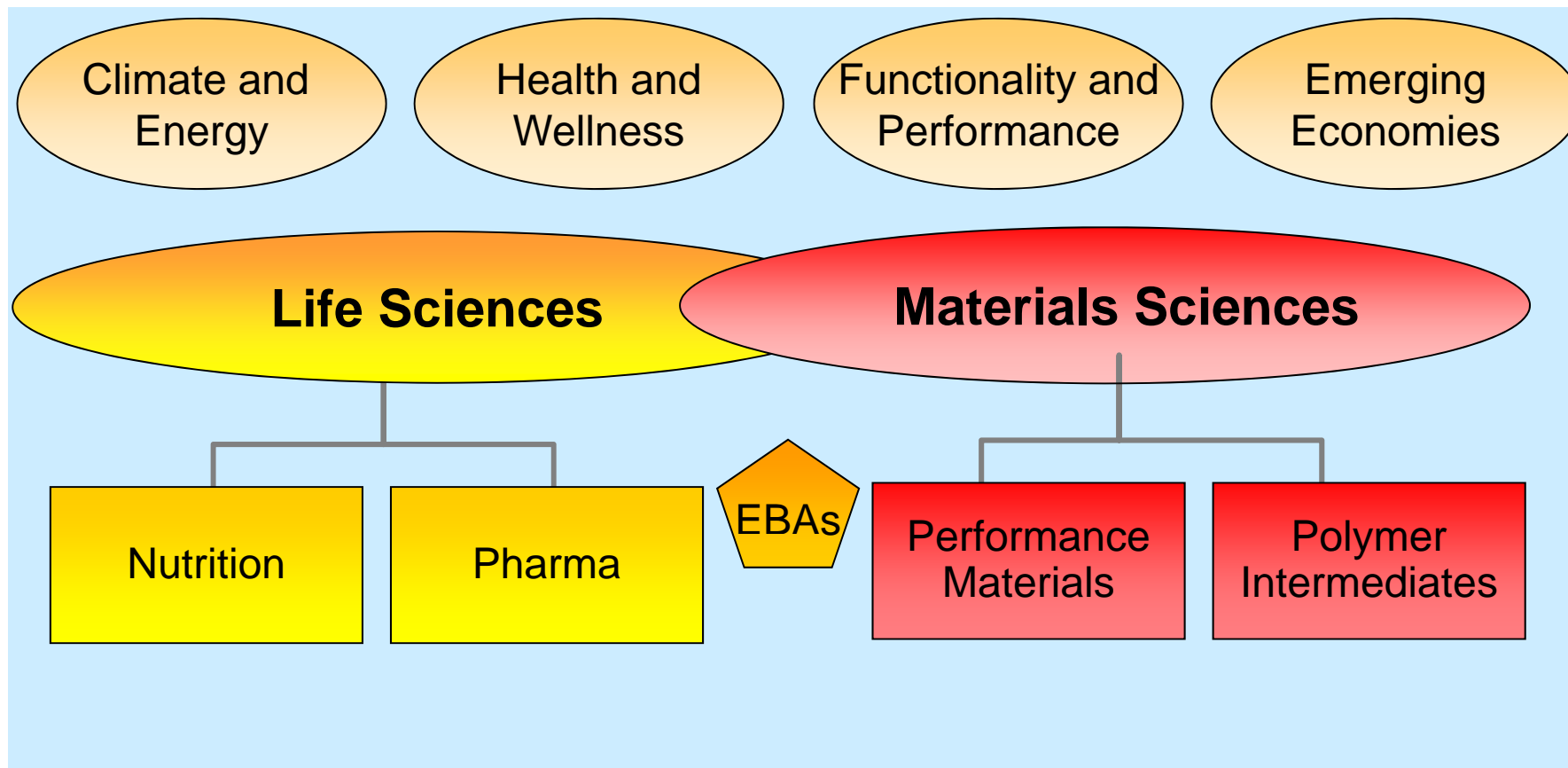


DSM, as a mid-sized company, active in Life Sciences and Materials Sciences, is ideally positioned to realize the synergy between the two fields. This creates the opportunity to play a special role in Bio-based building blocks



The synergy between Life Sciences and Materials Sciences

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Contributing to a more sustainable world

Climate and Energy



Renewable sources for biomaterials



Biotechnology for 2nd generation biofuels



Improving eco footprint throughout value chain



~37% reduction of GHG emission

Health and Wellness



DSM combats hidden hunger



Green routes for vitamins and pharmaceuticals



Rapid expansion in Biomedical materials



Styrene free resins for clean working environment

Functionality and Performance



**Weight reduction
in cars**



**Stronger and safer
'predator' nets**



**Miniaturization
Halogen Free FR**

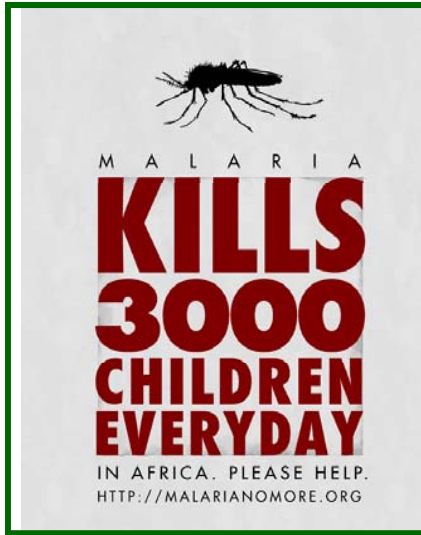


**Biobased resins with
low temp cure**

Emerging Economies



**Improving cattle feed
Base of the Pyramid
in India**



**Combating
iron deficiency
and malaria**



**DSM fights obesity
a/o in Brazil**



DSM Campus in China

DSM's mission is about 'creating brighter lives for people today and generations to come'. This mission is supported by DSM's core value, which is that its activities should contribute to a more sustainable world.

Achieving sustainability means simultaneously pursuing social equity, environmental quality and economic prosperity, in other words creating value on the three dimensions of People, Planet and Profit.

DSM was once again ranked the global number one in sustainability in the chemical sector of the Dow Jones Sustainability Index in 2009.



A+ rating



FTSE4Good

Sustainability is our core value